



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

2/10/2021 | 9:33 AM CST

Jim Rich
JSJ Construction LLC
P O Box 668
Springfield TN 37172

Re: **RFQ # 104209, Castleman Drive Water Main**

Dear Mr. Rich:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 104209 for Castleman Drive Water Main. This letter hereby notifies you of Metro's intent to award to JSJ Construction LLC, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally, the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Joe Ann Carr, BAO Representative, at 615-880-2338 or at joeann.carr@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Christina Alexander by email at christina.alexander@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

Michelle A. Hernandez Lane

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

[Procurement Division](#)

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

Enter Solicitation Title & Number Below						
Castleman Drive Water Main; RFQ# 104209		Min. SBE/SDV Participation		Lowest Bid	MACP	Winning Bid
		20.0%		\$2,754,885	\$2,936,707	\$2,754,885
Offeror's Name	Bids	SBE	Participation Requirement			Status of ITB Award
Cleary Construction Inc.	\$3,429,970.00	\$755,304	\$685,994			Exceeds MACP
JSJ Construction LLC	\$2,754,885.00	\$2,754,885	\$550,977			Awarded
Middle Tennessee Infrastructure Inc	\$2,921,095.00	\$2,921,095	\$584,219			Evaluated
SBW Constructors LLC	\$3,474,290.00	\$3,474,290	\$694,858			Exceeds MACP
Sessions Paving Company	\$3,637,259.50	\$830,172	\$727,452			Exceeds MACP
Walker Building Group	\$3,270,687.50	\$983,420	\$654,138			Exceeds MACP

BAO Small Business Assessment Sheet

BAO Specialist: JoeAnn Carr

Contract Specialist: Christina Alexander

Date: 01/29/2021

Department Name: Water Services

RFP/ITB Number: 104209

Project Name: Castleman Drive Water Main

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	Acknowledged SBE Requirement ?	SBE (%)	Comments
JSJ Construction LLC	\$2,754,885.00	\$2,754,885.00	Yes	100.00%	The proposed prime is a Metro-approved SBE which proposes to self-perform 59.72% of the project ,and has proposed to utilize Metro-approved SBEs; BAC Paving @ 27.29%, JR Construction @ 9.42%, and EM Protective Services, LLC @ 3.58%.



Statement of M/WBE Utilization

Proposer's/Firm's Name: JSJ CONSTRUCTION LLC	Proposer's Phone #: 615-533-2808
Solicitation Title: Castleman Drive Watermain	Proposer's Email Address: Jim@JSJConstruct.com
Solicitation #: RFQ# 104209	Amount Self-performed : \$1,645,105
Proposer's/Firm's Ownership: Non-M/WBE	Total Bid Amount: \$2,899,885
Proposed EBO Goal (%) : 9 MBE% 12 WBE%	EBO Goal Met? (Y/N) YES

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

MBE/WBE Firm Name		MBE/WBE Firm Address		Certificate		Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
				Type (MBE or WBE)	* MBE/WBE Group Type *				
1	BAC Paving	P.O Box 7	615-885-3555	WBE	Select	721311701	Paving	751,720	27.29
2	JR Construction	4957 Drakes Branch Rd	615-642-2210	MBE	Select	72152700	Concrete Flat Work	259,500	9.42
3				Select	Select				
4				Select	Select				
5				Select	Select				
6				Select	Select				
7				Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature) James Rich (Owner)	Date 01/28/2021
<i>James Rich</i>	

*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal? YES <input type="checkbox"/>	For Internal Office Use ONLY	BAO Only
	<i>If No, Good Faith Efforts Met?</i>	

BAO Representative: JoeAnn Carr

Date: 01/29/21

Total MBE Subcontracting	9.42	%	\$ 259,500.00
Total WBE Subcontracting	27.29	%	\$ 751,720.00
Total MBE/WBE Participation:	36.71	%	\$ 1,011,220.00

Certificate Of Completion

Envelope Id: 906F93F7C48E493D9DA3D0058FBD2DFC	Status: Completed
Subject: Intent to Award - RFQ #104209 Castleman Drive Water Main	
Source Envelope:	
Document Pages: 4	Signatures: 1
Certificate Pages: 1	Initials: 0
AutoNav: Enabled	Envelope Originator:
Envelopeld Stamping: Enabled	Procurement Resource Group
Time Zone: (UTC-06:00) Central Time (US & Canada)	730 2nd Ave. South 1st Floor
	Nashville, TN 37219
	prg@nashville.gov
	IP Address: 170.190.198.185

Record Tracking

Status: Original	Holder: Procurement Resource Group	Location: DocuSign
2/2/2021 7:44:30 AM	prg@nashville.gov	

Signer Events

Signature	Timestamp
Michelle A. Hernandez Lane michelle.lane@nashville.gov Chief Procurement Officer/Purchasing Agent Metro	Sent: 2/2/2021 7:47:21 AM Viewed: 2/2/2021 5:15:24 PM Signed: 2/10/2021 9:33:27 AM
Security Level: Email, Account Authentication (None)	Signature Adoption: Pre-selected Style Using IP Address: 170.190.198.185

Electronic Record and Signature Disclosure:
Not Offered via DocuSign

In Person Signer Events

Signature	Timestamp

Editor Delivery Events

Status	Timestamp

Agent Delivery Events

Status	Timestamp

Intermediary Delivery Events

Status	Timestamp

Certified Delivery Events

Status	Timestamp

Carbon Copy Events

Status	Timestamp
Christina Alexander christina.alexander@nashville.gov Security Level: Email, Account Authentication (None)	Sent: 2/10/2021 9:33:28 AM Viewed: 2/10/2021 10:36:32 AM

COPIED

Electronic Record and Signature Disclosure:
Not Offered via DocuSign

Witness Events

Signature	Timestamp

Notary Events

Signature	Timestamp

Envelope Summary Events

Status	Timestamps
Envelope Sent	2/2/2021 7:47:21 AM
Certified Delivered	2/2/2021 5:15:24 PM
Signing Complete	2/10/2021 9:33:27 AM
Completed	2/10/2021 9:33:28 AM

Payment Events

Status	Timestamps